| | Applegreen* | Global Partners |
|---|---------------|-----------------|
| SUMMARY OF ESTIMATED CAPITAL SPEND OVER THE LIFE OF THE CONTRACT | | |
| Estimated Revitalization Capital Costs | \$383,182,738 | \$321,538,155 |
| Estimated Post-Revitalization Capital Costs (e.g., routine capital maintenance) | \$366,745,842 | \$327,310,409 |
| Total Estimated Capital Spend | \$749,928,580 | \$648,848,564 |
| SUMMARY OF PROPOSED RENT* | | |
| *Rent in any given year shall be the greater of the Minimum Annual Guaranteed Rent and Operational Rent (the sum of the Percentage of Gross Sales and the Fuel Rent) | | |
| Minimum Annual Guaranteed Rent - Year 1 | | |
| Pre-Revitalization | \$16,361,568 | \$25,000,000** |
| Post-Revitalization | \$14,307,446 | \$25,000,000** |
| Operational Rent | | |
| Pre-Revitalization | | |
| Percentage of Gross Sales (excluding fuel) | 13.80% | 10.00% |
| Fuel Rent (\$/gallon sold) | \$0.072 | \$0.120** |
| Post-Revitalization | | |
| Percentage of Gross Sales (excluding fuel) | 5.32% | 10.00% |
| Fuel Rent (\$/gallon sold) | \$0.059 | \$0.120** |
| Total Rent Paid - Low End Estimate | \$623,000,000 | \$1,511,552,045 |
| Total Rent Paid - High End Estimate | \$994,000,000 | \$1,750,000,000 |

*All Applegreen's numbers as reported by MassDOT ** Increasing annually at greater of 3% and CPI